

SHIPMENT SYNC

Version 133.1

10/5/2018

ADDRESSING TWO OF THE BIGGEST COMPLAINS FROM DRIVERS USING AN ELD



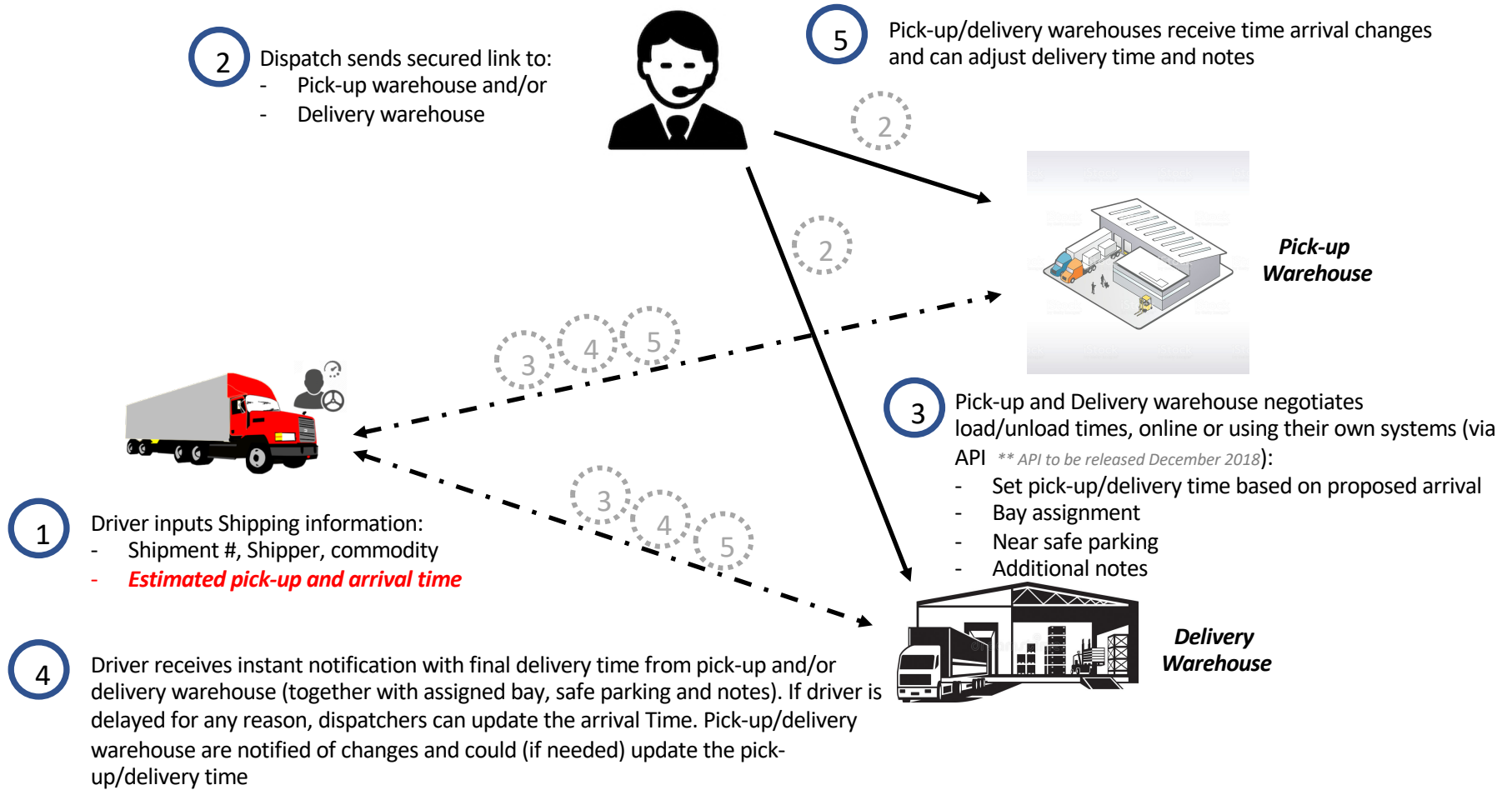
The banner features a background image of several semi-trucks parked in a lot. At the top, there are three colored sections: a green section on the left with the text 'Turnkey ELD solution', an orange section in the middle with 'FMCSA-registered ELD', and a blue section on the right with the Android and Apple logos. Below these sections, the text 'apollo ELD' is displayed in a large, bold font, with 'pioneer in ELD solutions' in a smaller font underneath. Two phrases are highlighted in large, bold letters: 'BLUETOOTH & WIRED' in blue and 'ONE DATA PLAN' in orange.

According to a survey published by Trucks.com on April 2018, around 5% of drivers (working under the ELD mandate) said they were likely to leave trucking rather than agreeing to digital monitoring. Among some of the most mentioned complains are: ELDs forcing drivers to speed up due to clock watching, shippers and receivers last minute changes, safe parking has become ridiculously difficult to find.

The new Shipment Sync feature, implemented on app release 133, targets those specific needs by allowing drivers, motor carriers, brokers, shippers and receivers to be connected and sharing shipment information in real-time. Shippers and receivers can confirm: exact arrival time, bay number assigned to the driver, safe parking instructions and additional notes. ***This information is shared (instantly) with drivers, allowing them to better plan their routes, rest times and minimize dock waiting time.*** The next page shows a general overview of Shipment Sync:

Shipment Sync

version 133.1



Included on app version 133

STEP 1: DRIVER CREATES NEW SHIPMENT, INCLUDING ETA

Shipment

<p>Est. pickup date</p> <div style="text-align: center;"> 2018-09-23 </div>	<p>Est. pickup time</p> <div style="text-align: center;"> 06:52 </div>
<p>Est. delivery date</p> <div style="text-align: center;"> 2018-09-25 </div>	<p>Est. delivery time</p> <div style="text-align: center;"> 07:52 </div>

Shipper

Number

Commodity

SAVE

As usual, the drivers need to create a shipment which includes: estimated time of arrival (ETA) to the pickup warehouse (shipper), ETA to the delivery warehouse (receiver), shipper, shipping document and commodity.

STEP 2: MOTOR CARRIER SHARES SHIPMENT INFORMATION

On the new Shipments tab (online portal), motor carrier personnel can see all shipments created by drivers. A pop-up window is displayed once the Details link is clicked. The motor carrier can share these ETAs with the broker and pickup/delivery warehouses. To do so, the motor carrier just need to input the email address of every entity they want to share the shipment information with and save the shipment.

HOS / DVIR / IFTA

Drivers
Logbook
Unidentified Logs
Carrier-Requested Log Edits
Dashboard
Violations
DVIR
IFTA
Driver Records
FMCSA Records
Shipments

CTIA Trucking
▼

All drivers
▼

10/03/2018
17

10/03/2018
17

Execute

Driver	Estimated Pickup	Pickup	Estimated Delivery	Delivery	Shipper Name	Shipment Number	Commodity	Details
Dufresne John	10/03/2018 11:18 AM	10/04/2018 02:39 PM	10/03/2018 12:18 PM		a	s	d	Details
Smith John	10/03/2018 11:21 AM		10/03/2018 12:21 PM		Test shipper	223344	pruebaa	Details

Shipment Details			
Estimated Pickup Date 10/03/2018 11:21 AM	Estimated Delivery Date 10/03/2018 12:21 PM		
Shipper Name Test shipper	Shipment Number 223344		
Commodity pruebaa	Driver Smith John		
<table border="0" style="width: 100%;"> <tr> <td style="width: 50%; text-align: center;">PickUp</td> <td style="width: 50%; text-align: center;">Delivery</td> </tr> </table>		PickUp	Delivery
PickUp	Delivery		
Date Date	Date Date		
Email PickupWarehouse@email.com	Email DeliveryWarehouse@email.com		
Bay Assignent Bay Assignent	Bay Assignent Bay Assignent		
Recommended Parking Recommended Parking	Recommended Parking Recommended Parking		
Notes Notes	Notes Notes		
Save Pickup Info	Save Delivery Info		

STEP 3: BROKER, SHIPPER AND RECEIVER UPDATE SHIPMENT

An email (from domain: shipment-sync.com) is sent to each destination. Shippers and receivers (independently) can input specific warehouse arrival, bay number, safe parking information and additional notes. Information about the motor carrier, driver's first and last name, shipping document, last known location is shown on the left pane. Last know location is updated every time the page is loaded.

Update Shipment

SHIPPER (NAME, DOCUMENT NUMBER)

a s

SHIPMENT (COMMODITY)

d

ENTER ADDITIONAL EMAILS TO SHARE SHIPMENT

FleetManager@pickup.com

ADJUST LOAD/UNLOAD DAY AND TIME

10/04/2018 05:39 PM

BAY ASSIGNMENT

12

RECOMMENDED WAIT PARKING

Flying J exit 239 off I-10

ADDITIONAL NOTES

Wait for Johnny's call at 5pm|

SAVE SHIPMENT INFORMATION

Carrier Information

CTIA Trucking
8100 West Flagler St Miami FL

Tractor Number

123

Tractor VIN

////////////////////

Driver

Dufres John

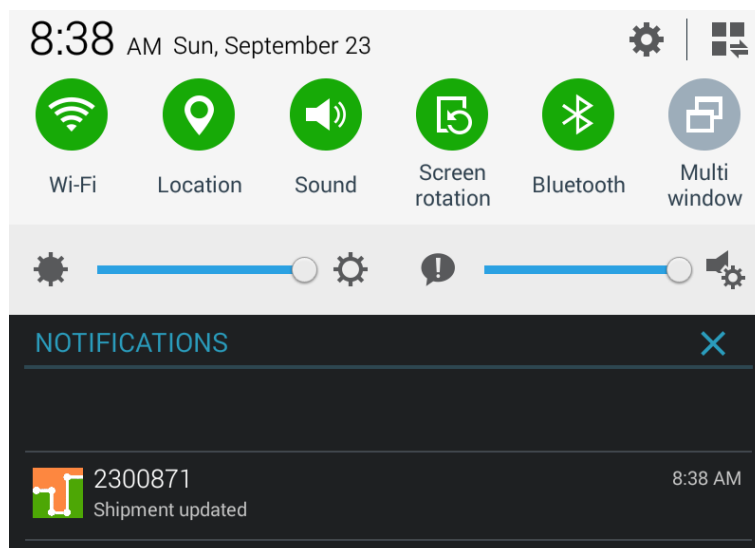
Estimated Time of Arrival

10/03/2018 02:18 PM

Last Known Location

Miami, Florida

Once the shipment information is saved, an instant notification is sent to the driver including all the details added by the pickup/delivery personnel, keeping the driver updated at all times. Driver instant notification example:



STEP 4: ONGOING NEGOTIATION BETWEEN MOTOR CARRIER - WAREHOUSES

Every time the motor carrier, or the pickup/delivery warehouses, update the shipment a notification is sent a) via email to the other party and b) instant notification to the driver (ELD). This process allows for ETA (additional information) negotiation between the motor carrier (dispatchers) and warehouses.